



INTEGRATED TRANSPORTATION SOLUTIONS



Who We Are

Great Lakes Central Railroad

- Owned by Michigan based Federated Capital corporation of Farmington Hills

390 Mile Railroad

- 92% state owned track infrastructure
- 4% GLC owned
- 2% trackage right agreements

41 Employees (Owosso & Cadillac Terminals)

- 30% Mechanical
- 27% Track
- 22% Management
- 20% Transportation



What We Haul

77 Different STCC's Hauled in 2016CY

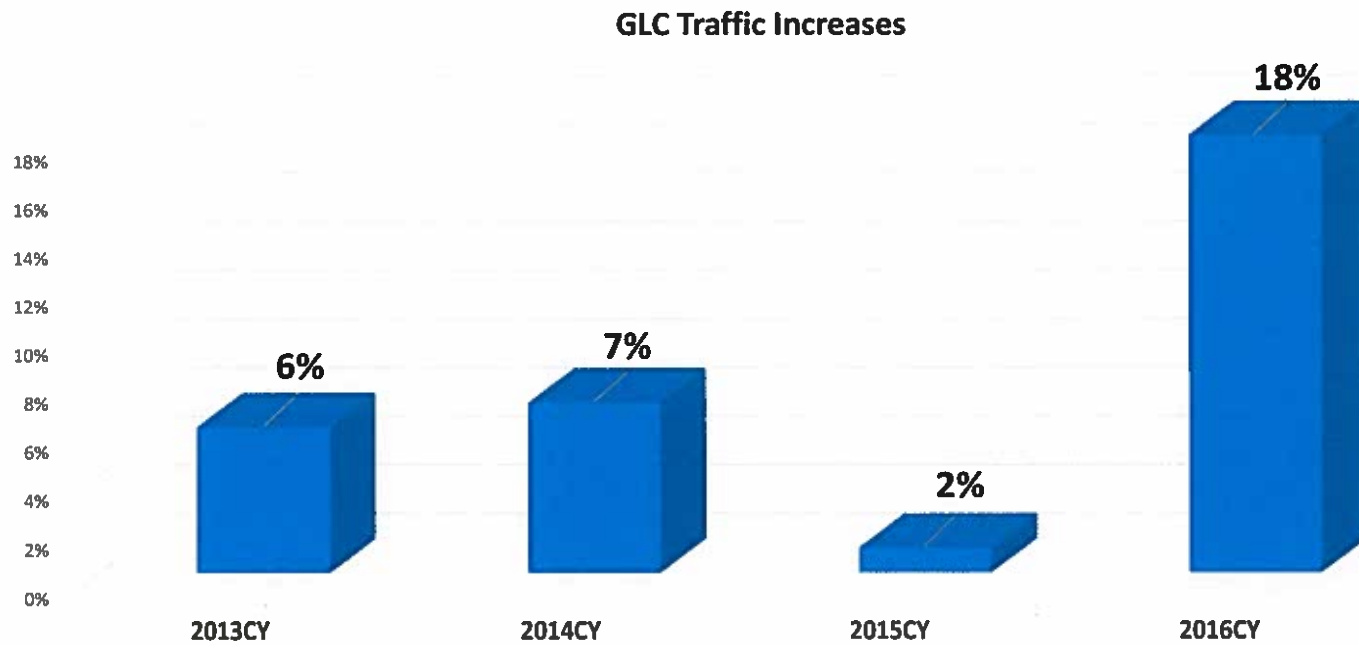
- Farm Product-63%
- Chemicals-17%
- Hazardous- 6%
- Feed-4%
- Waste- 3%
- Other-7%

Interchanges

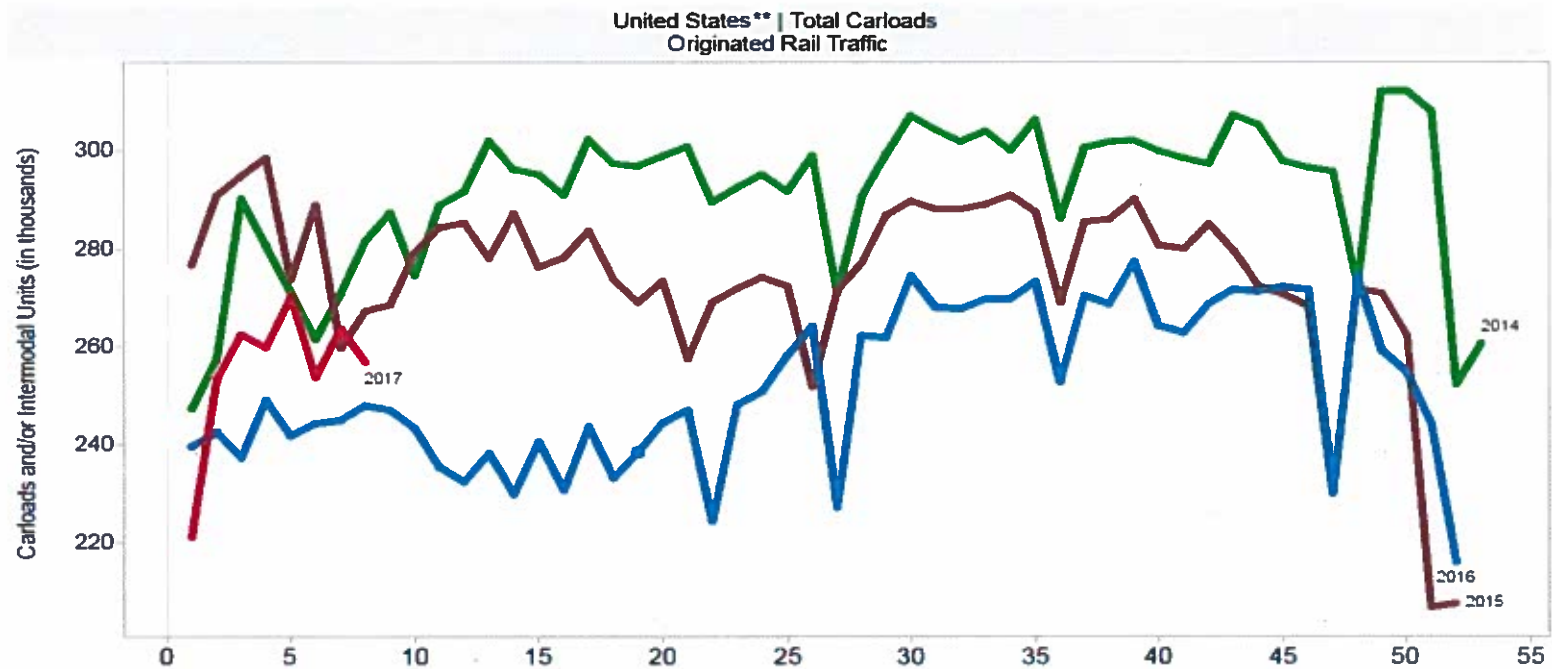
- Alma, MI- Mid Michigan Railroad
- Durand, MI- Canadian Nation/Huron Eastern
- Howell, MI CSX Transportation
- Ann Arbor, MI-Norfolk Southern/CSX Transportation via AARR



Four Year Growth



Industry Growth Comparison



Safety and Innovation

GPS

- Locomotive Fleet
- HyRail Fleet
- Road Fleet

Safety Committee Formed

- Comprised 100% of labor forces

Internal Defect Testing

- 75 miles a year

Applied Mathematics Application

- Increase rail efficiency



Investment

Rail Infrastructure

- 2015-\$1.9 million
- 2016-\$1.7 million
- 2017 (projected)- \$2.7million

Rolling Stock

- 30 additional grain hoppers leased

North Yard Cadillac

- Rehabilitation of yard for propane terminal



Challenges

Aging Infrastructure

- Bridge
- Track
- Grade Crossings

State Funding

- MiRLAP
- FEDP
- CTF

Truck Weights

- 164,000 pound 11-axle truck

Geographical Factors

- Central and Northern Michigan Class I Rail Access
- Peninsula State Rail Operations

Market Factors

- Energy
- Agriculture

Federal Regulation

- 49 CFR Parts 200-272

Questions

MRA
MICHIGAN
RAILROADS
ASSOCIATION



Lake State Railway

GLC Great Lakes
Central Railroad

